

Message Text

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ACTION ARA-20

INFO OCT-01 ISO-00 OIC-01 STR-04 ABF-01 SP-03 AID-07 EB-05

NSC-04 RSC-01 CIEP-01 TRSE-00 SS-20 OMB-01 CEA-01

NSCE-00 IO-03 AGR-03 SY-04 PRS-01 CIAE-00 INR-10

NSAE-00 INRE-00 SSO-00 USIE-00 DRC-01 TAR-01 /093 W

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O 151830Z APR 74

FM AMEMBASSY MANAGUA

TO SECSTATE WASHDC IMMEDIATE 3890

INFO AMEMBASSY GUATEMALA IMMEDIATE

AMEMBASSY SAN JOSE IMMEDIATE

AMEMBASSY SAN SALVADOR IMMEDIATE

AMEMBASSY TEGUCIGALPA IMMEDIATE

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GUATEMALA ALSO FOR ROCAP

E. O. 11652: N/A

TAGS: PFOR, ETRD, NU

SUBJECT: CONSULTATIONS ON MULTILATERAL TRADE NEGOTIATIONS

REF: STATE 073782

1. PER REFTEL EMBASSY WILL SUGGEST TO GON THAT AGENDA BE MODIFIED TO DEVOTE FULL DAY TUESDAY, APRIL 30, TO REGIONAL DISCUSSIONS WITH CACM MINISTERS. WE WILL ALSO SUGGEST GON SURVEY OTHER COUNTRIES TO DETERMINE WHAT SPECIFIC TOPICS THEY WOULD LIKE ON AGENDA.

2. WE NOTE THAT THE CACM COUNTRIES HAVE LITTLE EXPERIENCE OR TECHNICAL BACKGROUND FOR THE MTN AND WE DOUBT THAT THEY HAVE DONE MUCH HOMEWORK THUS FAR. ACCORDINGLY, WE SEE THE CONSULTATIONS AS AN OPPORTUNITY FOR THE U.S. DELEGATION TO EDUCATE THE CA'S ON ISSUES WHICH MIGHT ARRISE BETWEEN
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THEM AND US AND ON ISSUES BETWEEN THE U.S. AND OTHERS ON WHICH

WE WOULD HOPE FOR THEIR SUPPORT. WE BELIEVE THAT THE MORE SPECIFIC THE TOPICS ON THE AGENDA, THE BETTER CHANCES ARE FOR SUCCESSFUL CONSULTATIONS. WE WOULD APPRECIATE THE U.S. DELEGATION'S SUGGESTIONS FOR AGENDA TOPICS ASAP.

3. AMONG THE TOPICS WHICH OCCUR TO US AS OF INTEREST TO THE CA'S WOULD BE THE FOLLOWING:

- A. GENERAL PRESENTATION OF U.S. VIEWS AND OBJECTIVES.
- B. NON-TARRIFF BARRIERS INCLUDING QUOTAS OR VOLUNTARY AGREEMENTS ON SUGAR, MEAT AND COTTON TEXTILES. ON LATTER, RECENT MULTI-FIBER AGREEMENT (MFA) WILL BE OF INTEREST TO ALL CA'S.
- C. GENERALIZED PREFERENCES, RECIPROCITY AND SAFEGUARDS.
- D. COMMODITY AGREEMENTS; SPECIFICALLY COFFEE, SUGAR, COCOA AND BANANAS.
- E. U.S. AND CACM NEGOTIATING OBJECTIVES VIS-A-VIS OTHERS.

4. OTHER CA EMBASSIES OR ROCAP MAY HAVE ADDITIONAL SUGGESTIONS OR COMMENTS.

5. WE ENVISAGE INTRODUCTION OF AND OPENING PRESENTATION BY AMBASSADOR EBERLE OF ABOUT 1 HOUR, FOLLOWED BY RESPONSE OF EACH COUNTRY OF 20 MINUTES EACH; LUNCH 12:30-2 P.M.; AND FOUR SEPARATE ONE HOUR DISCUSSIONS OF TOPICS CHOSE. BILATERAL DISCUSSIONS COULD THEN BE SCHEDULED FOR WEDNESDAY A.M. WITH THOSE COUNTRIES WHO WISH THEM.
SHELTON

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: TRADE, MEETING AGENDA, AGREEMENTS, MEETINGS, NEGOTIATIONS, FOREIGN POLICY POSITION, AMBASSADORS
Control Number: n/a
Copy: SINGLE
Draft Date: 15 APR 1974
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: MorefiRH
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1974MANAGU01408
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D740086-0982
From: MANAGUA
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1974/newtext/t19740442/aaaablzl.tel
Line Count: 88
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION ARA
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: STATE 073782
Review Action: RELEASED, APPROVED
Review Authority: MorefiRH
Review Comment: n/a
Review Content Flags:
Review Date: 09 SEP 2002
Review Event:
Review Exemptions: n/a
Review History: RELEASED <09 SEP 2002 by boyleja>; APPROVED <11-Sep-2002 by MorefiRH>
Review Markings:

Declassified/Released
US Department of State
EO Systematic Review
30 JUN 2005

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: CONSULTATIONS ON MULTILATERAL TRADE NEGOTIATIONS
TAGS: PFOR, ETRD, NU, US, XX, CACM, (EMBERLE)
To: STATE
Type: TE
Markings: Declassified/Released US Department of State EO Systematic Review 30 JUN 2005